

January 31, 2017

Montague County Sheriff Department Montague County Precinct 1 **Montague County Precinct 2 Montague County Precinct 3 Montague County Precinct 4**

RE: Fuel Bid

Unleaded Fuel Price: Cost plus .08 cents

Off-road Diesel Price: Cost plus .08 cents

We will continue to furnish pumps at Precinct 1, Precinct 3 and Precinct 4 and provide tanks and pumps at Precinct 2. As well as provide tanks to other Precincts as needed.

Thank you for the opportunity to bid.

Mark Ashley

Mark Ashley Ashley & Douglass





February 7, 2017

Montague County Auditor's Office Attn: Jennifer Essary 11339 State Highway 59 Montague, TX 76251

SUBJECT: Invitation to Bid #16-417 Unleaded Gas and Off-Road Diesel

RKA Petroleum Companies wants to thank you for the opportunity to bid on Montague County's fuel requirements.

RKA Petroleum is a family business and is a Certified WBE 100% woman owned business who has been offering diesel fuels, gasoline, ethanol, biodiesel blends and other petroleum products for over 60 years. RKA is a national leader in wholesale fuel supply across the nation.

Please see RKA Petroleum Companies, Inc. information below:

CERTIFICATION(S):

WBENC #2005120380 (attached)

DUNS NO.:

01 674 9376

INCORPORATION DATE: September 3, 1969

FEIN NO.:

38-1896753

RKA focuses on payment efficiency by offering Electronic Funds Transfer as well as electronic invoicing and electronic statements. With our proprietary software that eases the daily payables, RKA is a leader in technology innovations in our industry.

PRICING OPTIONS:

*Since there are no postings for UNL Conv 87 Gasoline – No Ethanol, we are using the UNL RFG Ethanol (10%) OPIS Posting to price against. (See sample of Index attached.)

Option #1:

Fixed Margins over <u>Dallas/Ft. Worth, TX</u> OPIS Contract Average (Includes delivery fee)

+0.8049 / Gallon

ULSD #2 Dyed

+0.9049/ Gallon

*UNL RFG Ethanol (10%) (FOR PRICING PURPOSES ONLY!)

Delivering Unleaded Conventional 87 Gasoline - No Ethanol

Option #2:

Fixed Margins over Dallas/Ft. Worth, TX OPIS Contract Average

+0.3000 / Gallon

ULSD #2 Dyed

+0.4000 / Gallon

*UNL RFG Ethanol (10%) (FOR PRICING PURPOSES ONLY!)

Delivering Unleaded Conventional 87 Gasoline - No Ethanol

Plus, \$150 Delivery Fee per delivery for ULSD #2 Dyed, or \$175 Delivery Fee per delivery for Unleaded Conventional 87 Gasoline - No Ethanol All mandatory taxes such as the LUST of 0.0010 for diesel and gas; and, the OSLTF of .00214 for (diesel) and (conventional gas), and any other applicable taxes or fees will be invoiced as separate line items. Since we are delivering conventional gas, the taxes will be for that product.

This fuel will be delivered by Fred Garrison Oil Company (Allstar Fuel) and pulled from their bulk plants in Graham, TX and Graford, TX. All invoicing will be priced against Dallas/Ft. Worth, TX OPIS Daily Contract Average same day of delivery. We will provide that OPIS number to you with each invoice. You will receive Unleaded Conventional 87 Gasoline.

If RKA is Awarded Business, the following steps would be taken:

- Customer will be required to submit a credit application or credit references. The proper credit forms must be completed by Montague County, and returned in a timely manner so we are ready to start delivering fuel on the start date. Customers must maintain Supplier's credit approval throughout the contract. If requested, Customer must provide updated financial information. Failure to be compliant with the payment terms of a contract could result in modification of the payment terms, including the right to require prepayment for fuel, until such time as payments are made and Customer again meets Supplier's credit approval.
- ➤ Working with Customer locations to ensure contact information is provided to all relevant parties. Collecting Contact info and doing introductions by Account Executive.
- ➤ Calling each Customer location that would receive RKA's fuel and addressing all site information, including tank details and delivery details.
- > RKA will work with each site and determine a fuel delivery schedule.
- > These introduction steps will occur simultaneously as the process below occurs.
- ➤ Once Credit has been established, Customer will be set up in our system and can begin to order.
- ➤ Orders can be called in to our Customer Service Team @ 1-800-946-2199 ext. 7, 1-800-875-FUEL, or orders can be emailed to <u>orders@rkapetroleum.com</u> and a prompt response of email receipt will be sent.

If you have any questions or need additional information, please feel free to contact me at any time.

Best regards,

Marsha C. Maloney

Government Business Development Specialist

RKA Petroleum Companies, Inc.

Marsha C Maloney

mmaloney@rkapetroleum.com P: 734.946.2233

C: 513.515.4092

bids@rkapetroleum.com

OPIS CONTRACT BENCHMARK FILE

OPIS GROSS RFG ETHANOL(10%) PRICES

```
Move
                Terms Unl
                                  Move
                                           Mid
                                                    Move
                                                             Pre
                                                                       Move
                                                                              Date
            u N-10 148.65
FintHisRs
                                + 1.00 157.15
                                                  + 1.00 173.65
                                                                    + 1.00 01/26 17:00
Shell
                       151.44 + 1.00 168.44 + 1.00 201.44
                                                                     + 1.00 01/27 18:00
             u N-10
76-Mot
             b 125-3 154.68d +
                                    .20 173.92d + .20 202.28d +
                                                                         .20 01/27 18:00
             b 1-10 155.35 -
b 1t45c 155.50 +
b 1t45c 155.50 +
b 1-10 155.55 -
             b 1-10 155.35 - .15 1/0.93 - .15 202..0

b 1t45c 155.50 + .50 166.50 + .50 203.60 + .50 01/27 18:00

b 1t45c 155.50 + .50 166.50 + .50 203.60 + .50 01/27 18:00

b 1-10 155.55 - 1.85 171.80 - 1.85 204.05 - 1.85 01/27 19:00

b 125-3 155.59 + .60 170.78 + .60 204.71 + .61 01/27 18:00
Gulf
                                     .15 170.95
                                                       .15 202.70
                                                                         .15 01/27 18:00
Chevron
Texaco
XOM
Shell.
Noble
LOW RACK
                                         157.15
                                                            173.65
                       148.65
                                                            204.71
HIGH RACK
                       155.59
                                         171.80
RACK AVG
                       153.94
                                         167.45
                                                            199.11
OPIS GULF COAST SPOT MEAN - 01/27
 FOB COLONIAL
                       154.430
OPIS GULF COAST DELIVERED SPOT (SRI)
                                         162.47
 FOB DALLAS/FT. WO 156.89
                                                            170.84
                       155.35
BRD LOW RACK
                                         166.50
                                                            202.70
BRD HIGH RACK
                       155.59
                                         171.80
                                                            204.71
BRD RACK AVG
                       155.50
                                         169.31
                                                            203.73
UBD LOW RACK
                       148.65
                                         157.15
                                                            173.65
                      151.44
UBD HIGH RACK
                                         168.44
                                                            201.44
UBD RACK AVG
                       150.05
                                         162.80
                                                            187.55
CONT AVG-01/30
                       153.94
                                         167.45
                                                            199.11
CONT LOW-01/30
                       148.65
                                         157.15
                                                            173.65
                       155.59
CONT HIGH-01/30
                                         171.80
                                                            204.71
d=not in average, o=out of product
ADDITIONAL CONTRACT SUMMARY DATA - Effective 01/30
CONT BRD LOW
                       155.35
                                                            202.70
                                         166.50
                                                            204.71
CONT BRD HIGH
                       155.59
                                         171.80
                                         169.31
CONT BRD AVG
                       155.50
                                                            203.73
CONT UBD LOW
                       148.65
                                         157.15
                                                            173.65
CONT UBD HIGH
                       151.44
                                         168.44
                                                            201.44
CONT UBD AVG
                       150.05
                                         162.80
                                                            187.55
FORT WORTH-ARLINGTON, TX
                             191.42
LOW RETAIL
AVG RETAIL
                             207.83
LOW RETAIL EX-TAX
                             152.67
                             169.07
AVG RETAIL EX-TAX
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DALLAS/FT. WORTH, TX 2017-01-30 10:26:23 EST **OPIS CONTRACT BENCHMARK FILE**

OPIS GROSS ULTRA LOW SULFUR RED DYE DISTILLATE PRICES

									Move		
	Terms	No.2	Move	No.1	1	Move	Pre	Move	Date	Time	
Noble u	N-10	162.65	- 1.75						01/27	18:01	
LOW RACK		162.65					- -		•		
HIGH RACK		162.65									
RACK AVG		162.65									
OPIS GULF COA	AST DEL:	IVERED S	SPOT (SR:	I)							
FOB DALLAS/F	T. WO	163.55									
UBD LOW RACK		162.65									
UBD HIGH RACK	(:	162.65									
UBD RACK AVG		162.65									
CONT AVG-01/3	30 :	162.65									
					Dage	. 1					

Page 1

CONT LOW-01/30 CONT HIGH-01/30	162.65 162.65	Untitled 	
ADDITIONAL CONTRACT	T SUMMARY DATA -	Effective 01/	'30
CONT UBD LOW CONT UBD HIGH	162.65 162.65		
CONT UBD AVG	162.65		